

Message Text

UNCLASSIFIED

PAGE 01 KUWAIT 03445 210840Z

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ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 AID-05 TRSE-00 OPIC-06

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R 210730Z AUG 75

FM AMEMBASSY KUWAIT

TO SECSTATE WASHDC 3534

INFO USDOC WASHDC

UNCLAS KUWAIT 3445

DEPT PASS OPIC-CARL MIDDLETON

E.O. 11652: NA

TAGS: BEXP, BTRA, KU

SUBJ: BUSINESS VISIT TO US (MAHAMED AHMAD GHANIM)

1. MOHAMED AHMED GHANIM, MANAGING DIRECTOR OF ARFR-ARABIAN COMPANY FOR INVESTMENT AND INTERNATIONAL TRADE (AFARCO) PLANS VISIT WASHINGTON D.C. AND NEW YORK CITY DURING FIRST TWO WEEKS SEPTEMBER. AFARCO IS TRADING AND INVESTMENT COMPANY SPECIALIZING IN AFRICAN AND ARAB COUNTRIES. MAIN INTEREST IN AFARCO HELD BY KUWAIT FOREIGN TRADING, CONTRACTING AND INVESTMENT CO., WHICH 80 PERCENT GOK OWNED.

2. GHANIM HAS LONG EXPERIENCE IN TRADING AND INVESTMENT IN MIDDLE EAST AND AFRICA. AS CHAIRMAN OF EGYPTIAN INVESTMENT CO., GHANIM ALSO WELL-QUALIFIED TO DISCUSS PROPOSALS FOR EGYPT. HE IS EGYPTIAN CITIZEN WITH MANY YEARS EXPERIENCE IN BUSINESS THERE.

3. AT GHANIM'S REQUEST, POST LISTED SEVERAL BUSINESS CONTACTS FOR HIM IN U.S. HE PLANS VISIT WASHINGTON SEPT 1, THROUGH 5 AND NEW YORK SEPT 8 THROUGH 15. DURING WASHINGTON VISIT HE CAN BE REACHED C/O MR. SAFEI ELDIN HESSEIN SOLIMAN, 8502 LITTLE RIVER TPK., ANNANDALE, VA. PHONE 280-5458.

4. ACTION REQUESTED: POST HAD GIVEN GHANIM PHONE NUMBERS FOR UNCLASSIFIED

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CAGNE IN WASHINTON (HALE AND MCCAULEY) AND DOC FIELD OFFICE

IN NEW YORK. REQUEST HE BE GIVEN ANY ASSISTANCE POSSIBLE IN MEETING US BUSINESSMEN WITH TRADING OR INVESTMENT PROPOSALS FOR MIDDLE EAST, PARTICULARLY EGYPT.

5. FOR OPIC/CARL MIDDLETON: EMBOFF HAS EXPLAINED OPIC'S ROLE IN ASSISTIN US INVESTMENT OVERSEAS AND HE INTERESTED IN MEETING MIDDLETON OR OTHER APPROPRIATE OFFICER TO GET BRIEFING ON US COMPANIES INTERESTED IN EGYPT OR AFRICAN COUNTRIES. IF OPIC HAS POTENTIAL CLIENTS AVAILABLE, REQUEST GHANIM BE INTRODUCED. WITH KUWAITI FINANCIAL BASE, AFARCO COULD PLAY IMPORTANT ROLE IN TRIANGULAR INVESTMENT.
STOLTZFUS

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